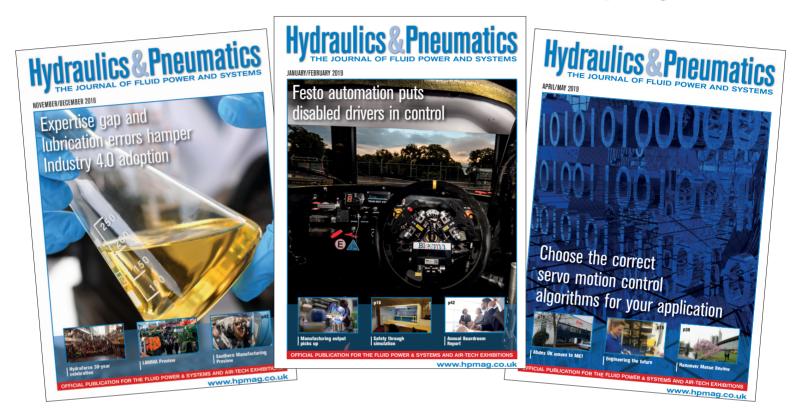
Hydraulics & Pneumatics THE JOURNAL OF FLUID POWER AND SYSTEMS

www.hpmag.co.uk



MEDIA INFORMATION 2020



OFFICIAL PUBLICATION FOR THE FLUID POWER & SYSTEMS AND AIR-TECH EXHIBITIONS

Hydraulics & Pneumatics THE JOURNAL OF FLUID POWER AND SYSTEMS

Hydraulics & Pneumatics

Hydraulics & Pneumatics is the UK's only niche magazine for fluid power buyers and users within industrial and mobile sectors such as manufacturing, engineering, construction and transport.

The journal offers comprehensive updates on current developments concerning fluid power/motion control and related computerised technologies through the latest news, technical articles, topical opinion, in-depth interviews, new products and informative end user-focused application stories.

Current trends concerning hydraulic and pneumatic power, actuation, automation and associated electronics application are aired, along with compressed air generation and supply – plus relevant instrumentation, and systems control and monitoring. The fast-developing Digital Transformation landscape is also regularly monitored – including trends concerning the Industrial Internet of Things (IIoT) and Industry 4.0. Additionally, the publication provides useful help and guidance on issues such a maintenance, repair & refurbishment, condition monitoring, energy efficiency, training and health & safety.

Hydraulics & Pneumatics publishes the annual Hydraulics & Pneumatics Buyers' Guide; an unrivalled sourcing and procurement aid for fluid power systems, components and services.

The journal is fully ABC-certificated and has strong links with leading trade associations the British Fluid Power Association (BFPA), the British Compressed Air Society (BCAS) and the British Valve & Actuator Association (BVAA). Moreover, Hydraulics & Pneumatics

magazine owner DFA media is also the official publisher of the BFPA Yearbook and Members' Directory, and the Official BCAS Compressed Air & Vacuum Technology Guide, copies of which are distributed once a year together with Hydraulics & Pneumatics magazine.











Working in co-operation with the British Fluid Power Association, British Compressed Air Society & the British Valve & Actuator Association to provide up to date news & developments. ABC Certified

HYDRAULICS & PNEUMATICS Editorial Programme 2020

| 2020 ISSUES | HYDRAULICS MOBI | PNEUMATICS LE & INDUS | COMPRESSED AIR, VACUUM AND GENERATORS TRIAL | INTEGRATED SYSTEMS | APPLICATIONS | KNOWLEDGE BASE | SPECIAL REPORTS | |
|-----------------------|---|---|--|--|--|---|---|---|
| JANUARY/ February | Hose/Fittings/ Reels, Power Packs, Motors, Pumps | s, Air lines, | ω | Construction/ Agriculture applications | Aerospace/ Defence | Offshore/ Onshore | BFPA Yearbook Fluid Power & Systems & Air-Tech Expo Preview | |
| MARCH | Cylinders, Seals, Filters, Valves, Swaging & Crimping | essories, Actuators ves/valve islands, | & vacuum product se & fittings. | Hydraulics In Robotics | Medical/Food | Construction/ Off-Highway | Fluid Power & Systems & Air-Tech Expo Show Guide | |
| APRIL/MAY | Fluid Analysis Kits, Hose/Fittings/ Reels, Swaging | : The latest pneumatic products: Accessories, Actuato Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control. | ssue: The latest compressed air & vacuum p Air treatment, Compressors, Hose & fittings. | t compressed air Compressors, Ho | Electro- Pneumatic Systems | Automation for Fluid Power | Food & Beverage | Fluid Power & Systems & Air-Tech Expo Review |
| JUNE | Valves, Pumps, P/Packs, Heat Exchangers Swaging & Crimping | Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control. | Every issue: The latest compressed air & vacuum products Air treatment, Compressors, Hose & fittings. | Electro- Hydraulic Systems | Education/ Training/ Apprenticeships | Agriculture | Mobile Equipment | |
| | Hose/Fittings/ Reels, Cylinders, Lubrication | Every issu | | Offshore Oil & Gas/Marine applications | Automotive/ Marine | Maintenance, Repair & Refurbishment | Food & Beverage Focus | |
| JULY/AUGUST | H&P | P ANN | JAL BI | UYERS | GUID | e edit | ION | |
| SEPTEMBER | Accumulators, Seals, Pumps & P/Packs, Motors, Swaging & Crimping | c products: Air motors, ve islands, | 1 air & Vacuum se & fittings. | Automotive/ Aerospace applications | Agriculture | Automation for Fluid Power | Construction Focus PPMA Show Preview | |
| OCTOBER | Hose/Fittings/ Reels, Swaging & Crimping, Valves | Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control. | Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control. Every issue: The latest compressed air & Vacuum products Air treatment, Compressors, Hose & fittings. | | Health & Safety | Energy Efficiency & Safety | Valve/Actuator Focus | |
| NOVEMBER/ December | Heat Exchangers, Filters, Fluid Analysis Kits, Swaging & Crimping | Every issue: T Accessories, <i>I</i> FRLs, Seals, ¹ P | Every issue: The Air treatment | Electro- Hydraulic Systems | Education/ Training/ Apprenticeships | Agriculture | LAMMA Expo Preview Southern Manufacturing Preview BCAS Guide | |

HYDRAULICS & PNEUMATICS Production Dates 2020

2020 Production / Publishing Dates

| ISSUE | EDITORIAL | ADVERTISING | PUBLISHING DATE | | |
|------------------------|------------|-------------|-----------------|--|--|
| JANUARY / February | 21 JANUARY | 28 JANUARY | 10 FEBRUARY | | |
| MARCH | 5 MARCH | 12 MARCH | 27 MARCH | | |
| APRIL/MAY | 16 APRIL | 23 APRIL | 6 MAY | | |
| JUNE | 28 MAY | 4 JUNE | 18 JUNE | | |
| JULY / AUGUST | 27 JULY | 3 AUGUST | 17 AUGUST | | |
| SEPTEMBER | 28 AUGUST | 7 SEPTEMBER | 21 SEPTEMBER | | |
| OCTOBER | 5 OCTOBER | 12 OCTOBER | 26 OCTOBER | | |
| NOVEMBER / DECEMBER | 6 NOVEMBER | 13 NOVEMBER | 27 NOVEMBER | | |

PRODUCTION DATA

Printed web offset.

Advertising copy may be supplied in most popular software packages. Copy may be supplied on a CD. Copy may also be supplied via email.

Cancellation: 4 weeks preceding the publication date.

Folding or extra cutting/trimming of inserts will be charged at cost.

Cover mounts, bound and loose insert details available on request.

Any queries, regarding supply of material, reproduction, etc., please contact Ewa Hodden/Emma Floyd. Tel: 01732 370340 Fax: 01732 360034 email: ewa.hodden@dfamedia.co.uk or emma.floyd@dfamedia.co.uk

Circulation Profile

Qualified Readers: 10,000

Main Activity

| Description | |
|--|-----|
| Aerospace | 326 |
| Agriculture | 385 |
| Automotive/Auto Components | 744 |
| Banking, Insurance & Commerce | 87 |
| Bricks, Pottery, Glass and Cement | 91 |
| Chemicals & Process Control | 525 |
| Construction | 345 |
| Consulting, Professional & Scientific Services | 604 |
| Defence | 168 |
| Education | 95 |
| Electrical/Electronic Manufacturing | 767 |
| Food, Drink & Tobacco | 439 |
| Gas, Water, Electricity & Nuclear | 511 |
| Health Services/Medical | 165 |
| Instrument Engineering/Manufacture | 520 |
| Mechanical Engineering | 704 |
| Metal Production | 574 |
| Mining & Quarrying | 108 |
| Oil Production & Exploration | 464 |
| Pharmaceutical Industry | 202 |
| Printing, Paper & Packaging | 171 |
| Public Admin / Local Authority | 52 |
| Shipbuilding & Marine Engineering | 149 |
| Textiles, Clothing & Footwear | 359 |
| Transport & Communications | 118 |
| Warehouse & Distribution | 782 |
| Other | 545 |

Primary Job Function

| Description | |
|--|------|
| Consultant | 616 |
| Design/Project Engineer | 3095 |
| Education/Training | 152 |
| Energy Management | 136 |
| General Engineer | 392 |
| Environmental Engineer | 45 |
| General/Corporate Management | 520 |
| Handling, Storage & Logistics | 25 |
| Health & Safety | 425 |
| Instrument, Control or Electrical Engineer | 559 |
| Maintenance Engineer | 144 |
| Process Engineer | 692 |
| Production/Mechanical Engineer | 455 |
| Purchasing | 327 |
| Recruitment/Personnel/HR | 35 |
| Research & Development | 1101 |
| Sales & Marketing | 1045 |
| Works/Plant Engineer | 152 |
| Other | 84 |
| | |

Total 10,000

Company Size

Description

| 1 - 49 | 5017 |
|-----------|------|
| 50-99 | 1481 |
| 100 - 199 | 1390 |
| 200 - 499 | 1066 |
| 500 - 999 | 411 |
| 1000+ | 635 |



GEO Code

Description

| EAST ANGLIA | 478 |
|------------------|--------------|
| EAST MIDLANDS | 1143 |
| LONDON | 128 |
| MIDLANDS | 1903 |
| NORTHERN IRELAND | 103 |
| NORTHERN | 1027 |
| NORTH WEST | 457 |
| SCOTLAND | 483 |
| SOUTH EAST | 1937 |
| SOUTH WEST | 960 |
| WALES | 408 |
| YORKSHIRE | 973 |
| | Total 10,000 |

Advertising Rates

Hydraulics & Pneumatics Display Advertising gives your company the opportunity to promote a prominent and distinct image to the market.

Ability to time your promotion throughout the year

Target 10,000 qualified professionals in UK fluid power industry

Be seen amongst main players in the market

Full colour production

Plan promotion to coincide with relevant topics – see Editorial Program 2020

Create or Sustain profile(s) Proven sales lead generator

INSERTION PRICES

| DISPLAY ADVERTS | 1 | 4 | 8 | | | | | | |
|---|--------|--------|--------|--|--|--|--|--|--|
| Full Page 4 Colour | \$3320 | \$3225 | \$3150 | | | | | | |
| Junior Page 4 Colour | \$2880 | \$2810 | \$2740 | | | | | | |
| Half Page 4 Colour | \$2320 | \$2265 | \$2215 | | | | | | |
| Quarter Page 4 Colour | \$1455 | \$1425 | \$1385 | | | | | | |
| COVER PREMIUM Inside Front +25% Outside back +30% | | | | | | | | | |

Cover Promotions

Front Cover promotions with Hydraulics & Pneumatics are available to achieve instant impact and portray a powerful message.

Attach a: Belly Band Wrap Booklet CD or Catalogue

We can offer a package to match the required impact. Price: \$4720

Inserts

A great way to attract sales leads by inserting your company literature in to the main body of a Hydraulics & Pneumatics issue. Full 10,000 run or split regional runs options available.

Example: A4 sheet to full run \$1575

INSERT RATES

| A4 Inserts printed on max' 135gsm2 Pages - Single Sheet4 Pages - Double Sheet | Loose \$1575 \$2705 | Bound \$1895 \$3025 | A4 Inserts pri 2 Pages - Sir 4 Pages - Do | 0 | 50gsm | Loose \$2345 \$3820 | Bound \$2645 \$4555 | |
|---|----------------------------------|----------------------------------|--|-----------------------|--------|----------------------------------|----------------------------------|--|
| 6 Pages - Three Sheet | \$3530 | \$3830 | 6 Pages - Th | 6 Pages - Three Sheet | | | | |
| 8 Pages - Four Sheet | \$4195 | \$4490 | 8 Pages - Fo | ur Sheet | | \$5785 | \$6085 | |
| | | | A5 Inserts (A | LL LOOSE) | | | | |
| A4 Inserts printed on max' 170gsm | Loose | Bound | | 135gsm | 170gsr | n 2 | 50gsm | |
| 2 Pages - Single Sheet | \$1785 | \$2085 | 2 Pages | \$1115 | \$1240 | \$ | 1365 | |
| 4 Pages - Double Sheet | \$3030 | \$3320 | 4 Pages | \$1180 | \$1790 | \$ | 2350 | |
| 6 Pages - Three Sheet | \$3960 | \$4255 | 6 Pages | \$2130 | \$2405 | \$ | 3030 | |
| 8 Pages - Four Sheet | \$4720 | \$5020 | 8 Pages | \$2700 | \$3030 | \$ | 3820 | |

Appointments

Are you seeking a Professional within the Fluid Power Industry?

Hydraulics & Pneumatics offers a great platform to source experienced professionals within the Fluid Power Industry.

H&P Appointments offers you:

Over 33,000 Fluid Power Professionals – Consultants, Higher Education, Design Engineers, Sales, R&D, Marketing Management

Most cost effective way to recruit

Every appointment advert booked direct and within H&P Magazine is placed on our website Free of Charge for 28 days from publication

Established Appointment section for the UKs fluid power industry

KEY FORMATS AVAILABLE

| FULL PAGE | \$2360 |
|--------------|--------|
| HALF PAGE | \$1305 |
| QUARTER PAGE | \$795 |
| Eighth page | \$485 |

Colour insertions + 20%

Don't forget to include:

- Company name (if required)
- Job Title
- Salary and Benefits
- Key Responsibilities
- Attributes
- Contact Details

Spotlights



Have your product, website, news or application story included in Hydraulics & Pneumatics Spotlight pages

Monthly selection by the Editor

Full colour image plus 90 words of text

Telephone number and web address

\$150 per insertion and \$250 to appear inclusive on the website

Spotlights - please contact Abbie Green 01732 370340 – abbie.green@dfamedia.co.uk

Products & Services



Products & Services Directory offers you:

- Continued presence in the UKs only dedicated journal for the Fluid Power Industry
- Quick and effective reader reference
- Full colour listing
- Heading of your choice
- Multiple entry options available
- Cost effective sales lead generation
- Inclusive on website

100 x 32mm - 4 colour entry - 12 month schedule \$910

Web Locator



Promote your website all year round!

- Increase traffic/interest from your industry!
- Showcase your Homepage with a Screenshot!
- Full Colour Images
- Selection of Headings
- Low cost advertising for your webpage "one off" payment covers the advertising for the year!
- Inclusive on website

Screenshot and Linage Entry \$630 Linage Entry only \$350

Mechanical Data

Full Page

| Bleed | | | | | | 303 x 216 |
|-------|--|--|--|--|--|-----------|
| Trim | | | | | | 297 x 210 |
| Type | | | | | | 254 x 178 |

Half Page Horizontal

| Bleed | | | | | | 152 x 216 |
|--------|--|--|--|--|--|-----------|
| Trim . | | | | | | 146 x 210 |
| Туре | | | | | | 124 x 178 |

Half Page Vertical

| Bleed | | | | | | 303 x 102 |
|-------|--|--|--|--|--|------------|
| Trim | | | | | | . 297 x 96 |
| Туре. | | | | | | . 254 x 86 |

Third Page

| Horizontal 80 x 178 | |
|-------------------------|--|
| Vertical | |
| Vertical Bleed 303 x 78 | |
| Vertical Trim 297 x 72 | |

Quarter Page

| Standard 124 x 86 |
|-------------------------|
| Horizontal 59 x 178 |
| Vertical |
| Vertical Bleed 303 x 58 |
| Vertical Trim 297 x 52 |
| |

Junior Page 190 x 130

Double Page Spread

| Bleed | | | 303 x 436 | |
|--------|--|--|-----------|--|
| Trim | | | 297 x 420 | |
| Type . | | | 254 x 394 | |

Half Page Spread

| Bleed | | | | | | 152 x 436 |
|-------|--|--|--|--|--|-----------|
| Trim | | | | | | 146 x 420 |
| Туре. | | | | | | 124 x 394 |

(Dimensions - height x width mm)

MATERIAL REQUIREMENTS

Printed Web Offset. Advertising copy can be supplied as QuarkXpress or InDesign files (including all support files and fonts), high-resolution, press-optimized pdf, eps, tiff or jpg files. All graphics should be supplied at 300dpi at size to be used. All colours should be CMYK or grayscale for mono. Please also supply a colour proof to the Production Manager as we cannot be held responsible for any colour variations otherwise.

Copy Deadlines

ADVERTISING COPY DEADLINES

All advertising copy needs to be supplied in the correct format by the end of the third week of the month preceding the issue date. For example for the September issue all ad copy needs to be supplied in the correct format by 7th September.

EDITORIAL SUBMISSION INFORMATION

All editorial submissions must be emailed to the editor by the first Friday of the month preceding the issue date. For example the deadline date for the October issue is the 5th October.

Digital Media

Hydraulics & Pneumatics website: www.hpmag.co.uk

incorporating turnpage digital issue.

The H&P website will feature: -

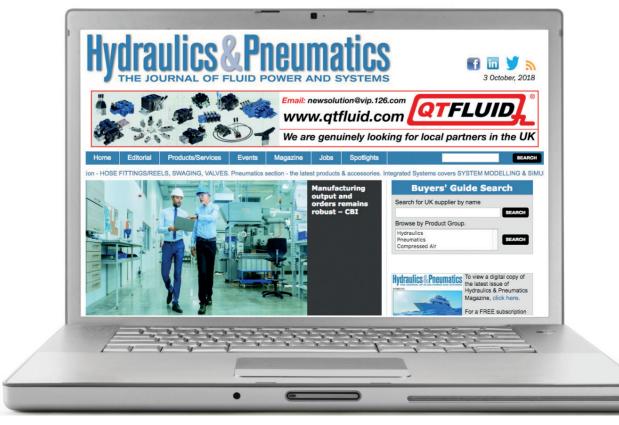
- Breaking news stories on business, legislation and relevant products unique to this website.
- New rich media content relevant moving media for fluid power industry
- News on up and coming events
- Buyers Guide on line the digital replication of H&P's printed version the most comprehensive and easy to use guide for the fluid power industry.
- The best features and application stories from recent issues of H&P

Online rates

Video Corner Your chance to profile your company video

Unique chance to promote your company video or case study from \$500 per month

| Costs are per month | 3 months | 6 months | 9 months | 12 months |
|---|----------|----------|----------|-----------|
| Headline Banner 950pxl x 120pxl | \$640 | \$600 | \$560 | \$520 |
| Banner Top Centre 600pxl x 150pxl | \$480 | \$440 | \$400 | \$360 |
| Banner Bottom Centre 600pxl x 150pxl | \$400 | \$360 | \$320 | \$280 |
| Top Left Hand Column 300pxl x 200pxl | \$360 | \$320 | \$280 | \$240 |
| Left Hand Column 300pxl x 200pxl | \$320 | \$280 | \$240 | \$200 |
| Video Box | \$640 | \$600 | \$560 | \$520 |



DFA Direct



Proven sales lead generator

Drive traffic and interest to your website and product

Target your campaign from a pool of 80k+ named individuals across DFA Media's engineering titles

Select from:

■ Job Function ■ Areas of Interest ■ Geography ■ Company Size

Select from E-Cast, Postal or Telephone.

- Target your campaign to the second, direct to you clients
- Ability to interrogate results and measure campaign
- Plan for future programs with confidence

Direct Mail/List Rental Available for: £195.00 per thousand (minimum order £500)

Media E-Cast rate 1k - \$630 2-5k - \$520/k 6-10k - \$440/k 10k+ - \$360/k Lease : POA

Telephone Campaign

Generate current interest to your company product. Price: On application

For more information please contact: Ian Atkinson: t: 01732 370340 f: 01732 360034 e: ian.atkinson@dfamedia.co.uk



our portfolio

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FLUID POWER & SYSTEMS & AIR-TECH 2021 EXHIBITIONS







25-27JANUARY 2021 | HALLS 9/10 | NEC BIRMINGHAM UK

Fluid Power & Systems - the only UK exhibition 100% focussed on a comprehensive range of hydraulic & pneumatic equipment for industrial and mobile markets plus products facilitating better electromechanical system design & application for improved process automation, control and monitoring. Fully supported by the British Fluid Power Association (BFPA), BVAA.

Air-Tech – the UK's only dedicated expo for compressed air, generators and vacuum markets. Supported by the British Compressed Air Society (BCAS) it highlights current key air compressor & related technologies from companies around the globe.

To receive a copy of the exhibitor's brochure for the 2021 show, please contact: Ryan Fuller on +44(0)1732 370340 or email ryan.fuller@dfamedia.co.uk or Andrew Jell on +44(0)1732 370347 or email andrew.jell@dfamedia.co.uk







