# Hydraulics & Pneumatics THE JOURNAL OF FLUID POWER AND SYSTEMS

### www.hpmag.co.uk



# **MEDIA INFORMATION 2020**



**OFFICIAL PUBLICATION FOR THE FLUID POWER & SYSTEMS AND AIR-TECH EXHIBITIONS** 

# Hydraulics & Pneumatics THE JOURNAL OF FLUID POWER AND SYSTEMS

### **Hydraulics & Pneumatics**

Hydraulics & Pneumatics is the UK's only niche magazine for fluid power buyers and users within industrial and mobile sectors such as manufacturing, engineering, construction and transport.

The journal offers comprehensive updates on current developments concerning fluid power/motion control and related computerised technologies through the latest news, technical articles, topical opinion, in-depth interviews, new products and informative end user-focused application stories.

Current trends concerning hydraulic and pneumatic power, actuation, automation and associated electronics application are aired, along with compressed air generation and supply – plus relevant instrumentation, and systems control and monitoring. The fast-developing Digital Transformation landscape is also regularly monitored – including trends concerning the Industrial Internet of Things (IIoT) and Industry 4.0. Additionally, the publication provides useful help and guidance on issues such a maintenance, repair & refurbishment, condition monitoring, energy efficiency, training and health & safety.

Hydraulics & Pneumatics publishes the annual Hydraulics & Pneumatics Buyers' Guide; an unrivalled sourcing and procurement aid for fluid power systems, components and services.

The journal is fully ABC-certificated and has strong links with leading trade associations the British Fluid Power Association (BFPA), the British Compressed Air Society (BCAS) and the British Valve & Actuator Association (BVAA). Moreover, Hydraulics & Pneumatics

magazine owner DFA media is also the official publisher of the BFPA Yearbook and Members' Directory, and the Official BCAS Compressed Air & Vacuum Technology Guide, copies of which are distributed once a year together with Hydraulics & Pneumatics magazine.











Working in co-operation with the British Fluid Power Association, British Compressed Air Society & the British Valve & Actuator Association to provide up to date news & developments. ABC Certified

# HYDRAULICS & PNEUMATICS Editorial Programme 2020

2020 ISSUES	HYDRAULICS MOBI	PNEUMATICS LE & INDUS	COMPRESSED AIR, VACUUM AND GENERATORS TRIAL	INTEGRATED SYSTEMS	APPLICATIONS	KNOWLEDGE BASE	SPECIAL REPORTS	
JANUARY/ February	Hose/Fittings/ Reels, Power Packs, Motors, Pumps	s, Air lines,	ω	Construction/ Agriculture applications	Aerospace/ Defence	Offshore/ Onshore	BFPA Yearbook Fluid Power & Systems & Air-Tech Expo Preview	
MARCH	Cylinders, Seals, Filters, Valves, Swaging & Crimping	essories, Actuators ves/valve islands,	& vacuum product se & fittings.	Hydraulics In Robotics	Medical/Food	Construction/ Off-Highway	Fluid Power & Systems & Air-Tech Expo Show Guide	
APRIL/MAY	Fluid Analysis Kits, Hose/Fittings/ Reels, Swaging	: The latest pneumatic products: Accessories, Actuato Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control.	ssue: The latest compressed air & vacuum p Air treatment, Compressors, Hose & fittings.	t compressed air Compressors, Ho	Electro- Pneumatic Systems	Automation for Fluid Power	Food & Beverage	Fluid Power & Systems & Air-Tech Expo Review
JUNE	Valves, Pumps, P/Packs, Heat Exchangers Swaging & Crimping	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control.	Every issue: The latest compressed air & vacuum products Air treatment, Compressors, Hose & fittings.	Electro- Hydraulic Systems	Education/ Training/ Apprenticeships	Agriculture	Mobile Equipment	
	Hose/Fittings/ Reels, Cylinders, Lubrication	Every issu		Offshore Oil & Gas/Marine applications	Automotive/ Marine	Maintenance, Repair & Refurbishment	Food & Beverage Focus	
JULY/AUGUST	H&P	P ANN	JAL BI	UYERS	GUID	e edit	ION	
SEPTEMBER	Accumulators, Seals, Pumps & P/Packs, Motors, Swaging & Crimping	c products: Air motors, ve islands,	1 air & Vacuum se & fittings.	Automotive/ Aerospace applications	Agriculture	Automation for Fluid Power	Construction Focus PPMA Show Preview	
OCTOBER	Hose/Fittings/ Reels, Swaging & Crimping, Valves	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control.	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control. Every issue: The latest compressed air & Vacuum products Air treatment, Compressors, Hose & fittings.		Health & Safety	Energy Efficiency & Safety	Valve/Actuator Focus	
NOVEMBER/ December	Heat Exchangers, Filters, Fluid Analysis Kits, Swaging & Crimping	Every issue: T Accessories, <i>I</i> FRLs, Seals, <sup>1</sup> P	Every issue: The Air treatment	Electro- Hydraulic Systems	Education/ Training/ Apprenticeships	Agriculture	LAMMA Expo Preview Southern Manufacturing Preview BCAS Guide	

HYDRAULICS & PNEUMATICS Production Dates 2020

# 2020 Production / Publishing Dates

ISSUE	EDITORIAL	ADVERTISING	PUBLISHING DATE		
JANUARY / February	21 JANUARY	28 JANUARY	10 FEBRUARY		
MARCH	5 MARCH	12 MARCH	27 MARCH		
APRIL/MAY	16 APRIL	23 APRIL	6 MAY		
JUNE	28 MAY	4 JUNE	18 JUNE		
JULY / AUGUST	27 JULY	3 AUGUST	17 AUGUST		
SEPTEMBER	28 AUGUST	7 SEPTEMBER	21 SEPTEMBER		
OCTOBER	5 OCTOBER	12 OCTOBER	26 OCTOBER		
NOVEMBER / DECEMBER	6 NOVEMBER	13 NOVEMBER	27 NOVEMBER		

#### **PRODUCTION DATA**

Printed web offset.

Advertising copy may be supplied in most popular software packages. Copy may be supplied on a CD. Copy may also be supplied via email.

Cancellation: 4 weeks preceding the publication date.

Folding or extra cutting/trimming of inserts will be charged at cost.

Cover mounts, bound and loose insert details available on request.

Any queries, regarding supply of material, reproduction, etc., please contact Ewa Hodden/Emma Floyd. Tel: 01732 370340 Fax: 01732 360034 email: ewa.hodden@dfamedia.co.uk or emma.floyd@dfamedia.co.uk

## Circulation Profile

### Qualified Readers: 10,000

#### Main Activity

Description	
Aerospace	326
Agriculture	385
Automotive/Auto Components	744
Banking, Insurance & Commerce	87
Bricks, Pottery, Glass and Cement	91
Chemicals & Process Control	525
Construction	345
Consulting, Professional & Scientific Services	604
Defence	168
Education	95
Electrical/Electronic Manufacturing	767
Food, Drink & Tobacco	439
Gas, Water, Electricity & Nuclear	511
Health Services/Medical	165
Instrument Engineering/Manufacture	520
Mechanical Engineering	704
Metal Production	574
Mining & Quarrying	108
Oil Production & Exploration	464
Pharmaceutical Industry	202
Printing, Paper & Packaging	171
Public Admin / Local Authority	52
Shipbuilding & Marine Engineering	149
Textiles, Clothing & Footwear	359
Transport & Communications	118
Warehouse & Distribution	782
Other	545

#### Primary Job Function

Description	
Consultant	616
Design/Project Engineer	3095
Education/Training	152
Energy Management	136
General Engineer	392
Environmental Engineer	45
General/Corporate Management	520
Handling, Storage & Logistics	25
Health & Safety	425
Instrument, Control or Electrical Engineer	559
Maintenance Engineer	144
Process Engineer	692
Production/Mechanical Engineer	455
Purchasing	327
Recruitment/Personnel/HR	35
Research & Development	1101
Sales & Marketing	1045
Works/Plant Engineer	152
Other	84

Total 10,000

### Company Size

### Description

1 - 49	5017
50-99	1481
100 - 199	1390
200 - 499	1066
500 - 999	411
1000+	635



#### GEO Code

#### Description

EAST ANGLIA	478
EAST MIDLANDS	1143
LONDON	128
MIDLANDS	1903
NORTHERN IRELAND	103
NORTHERN	1027
NORTH WEST	457
SCOTLAND	483
SOUTH EAST	1937
SOUTH WEST	960
WALES	408
YORKSHIRE	973
	Total 10,000

### **Advertising Rates**

Hydraulics & Pneumatics Display Advertising gives your company the opportunity to promote a prominent and distinct image to the market.

Ability to time your promotion throughout the year

Target 10,000 qualified professionals in UK fluid power industry

Be seen amongst main players in the market

Full colour production

Plan promotion to coincide with relevant topics – see Editorial Program 2020

Create or Sustain profile(s) Proven sales lead generator

#### **INSERTION PRICES**

DISPLAY ADVERTS	1	4	8						
Full Page 4 Colour	\$3320	\$3225	\$3150						
Junior Page 4 Colour	\$2880	\$2810	\$2740						
Half Page 4 Colour	\$2320	\$2265	\$2215						
Quarter Page 4 Colour	\$1455	\$1425	\$1385						
COVER PREMIUM Inside Front +25% Outside back +30%									

### **Cover Promotions**

Front Cover promotions with Hydraulics & Pneumatics are available to achieve instant impact and portray a powerful message.

Attach a: Belly Band Wrap Booklet CD or Catalogue

We can offer a package to match the required impact. Price: \$4720

### Inserts

A great way to attract sales leads by inserting your company literature in to the main body of a Hydraulics & Pneumatics issue. Full 10,000 run or split regional runs options available.

#### Example: A4 sheet to full run \$1575

#### **INSERT RATES**

<ul><li>A4 Inserts printed on max' 135gsm</li><li>2 Pages - Single Sheet</li><li>4 Pages - Double Sheet</li></ul>	<b>Loose</b> \$1575 \$2705	<b>Bound</b> \$1895 \$3025	<b>A4</b> Inserts pri 2 Pages - Sir 4 Pages - Do	0	50gsm	<b>Loose</b> \$2345 \$3820	<b>Bound</b> \$2645 \$4555	
6 Pages - Three Sheet	\$3530	\$3830	6 Pages - Th	6 Pages - Three Sheet				
8 Pages - Four Sheet	\$4195	\$4490	8 Pages - Fo	ur Sheet		\$5785	\$6085	
			A5 Inserts (A	LL LOOSE)				
A4 Inserts printed on max' 170gsm	Loose	Bound		135gsm	170gsr	n 2	50gsm	
2 Pages - Single Sheet	\$1785	\$2085	2 Pages	\$1115	\$1240	\$	1365	
4 Pages - Double Sheet	\$3030	\$3320	4 Pages	\$1180	\$1790	\$	2350	
6 Pages - Three Sheet	\$3960	\$4255	6 Pages	\$2130	\$2405	\$	3030	
8 Pages - Four Sheet	\$4720	\$5020	8 Pages	\$2700	\$3030	\$	3820	

### Appointments

Are you seeking a Professional within the Fluid Power Industry?

Hydraulics & Pneumatics offers a great platform to source experienced professionals within the Fluid Power Industry.

H&P Appointments offers you:

Over 33,000 Fluid Power Professionals – Consultants, Higher Education, Design Engineers, Sales, R&D, Marketing Management

Most cost effective way to recruit

Every appointment advert booked direct and within H&P Magazine is placed on our website Free of Charge for 28 days from publication

Established Appointment section for the UKs fluid power industry

#### **KEY FORMATS AVAILABLE**

FULL PAGE	\$2360
HALF PAGE	\$1305
QUARTER PAGE	\$795
Eighth page	\$485

#### Colour insertions + 20%

Don't forget to include:

- Company name (if required)
- Job Title
- Salary and Benefits
- Key Responsibilities
- Attributes
- Contact Details

### Spotlights



Have your product, website, news or application story included in Hydraulics & Pneumatics Spotlight pages

Monthly selection by the Editor

Full colour image plus 90 words of text

Telephone number and web address

\$150 per insertion and \$250 to appear inclusive on the website

Spotlights - please contact Abbie Green 01732 370340 – abbie.green@dfamedia.co.uk

### Products & Services



Products & Services Directory offers you:

- Continued presence in the UKs only dedicated journal for the Fluid Power Industry
- Quick and effective reader reference
- Full colour listing
- Heading of your choice
- Multiple entry options available
- Cost effective sales lead generation
- Inclusive on website

100 x 32mm - 4 colour entry - 12 month schedule \$910

### Web Locator



Promote your website all year round!

- Increase traffic/interest from your industry!
- Showcase your Homepage with a Screenshot!
- Full Colour Images
- Selection of Headings
- Low cost advertising for your webpage "one off" payment covers the advertising for the year!
- Inclusive on website

Screenshot and Linage Entry \$630 Linage Entry only \$350

### Mechanical Data

#### **Full Page**

Bleed						303 x 216
Trim						297 x 210
Type						254 x 178

#### Half Page Horizontal

Bleed						152 x 216
Trim .						146 x 210
Туре						124 x 178

#### Half Page Vertical

Bleed						303 x 102
Trim						. 297 x 96
Туре.						. 254 x 86

#### **Third Page**

Horizontal 80 x 178	
Vertical	
Vertical Bleed 303 x 78	
Vertical Trim 297 x 72	

#### **Quarter Page**

Standard 124 x 86
Horizontal 59 x 178
Vertical
Vertical Bleed 303 x 58
Vertical Trim 297 x 52

Junior Page . . . . . 190 x 130

#### Double Page Spread

Bleed			303 x 436	
Trim			297 x 420	
Type .			254 x 394	

#### Half Page Spread

Bleed						152 x 436
Trim						146 x 420
Туре.						124 x 394

(Dimensions - height x width mm)

#### MATERIAL REQUIREMENTS

Printed Web Offset. Advertising copy can be supplied as QuarkXpress or InDesign files (including all support files and fonts), high-resolution, press-optimized pdf, eps, tiff or jpg files. All graphics should be supplied at 300dpi at size to be used. All colours should be CMYK or grayscale for mono. Please also supply a colour proof to the Production Manager as we cannot be held responsible for any colour variations otherwise.

### Copy Deadlines

#### ADVERTISING COPY DEADLINES

All advertising copy needs to be supplied in the correct format by the end of the third week of the month preceding the issue date. For example for the September issue all ad copy needs to be supplied in the correct format by 7th September.

#### EDITORIAL SUBMISSION INFORMATION

All editorial submissions must be emailed to the editor by the first Friday of the month preceding the issue date. For example the deadline date for the October issue is the 5th October.

### **Digital Media**

Hydraulics & Pneumatics website: www.hpmag.co.uk

incorporating turnpage digital issue.

The H&P website will feature: -

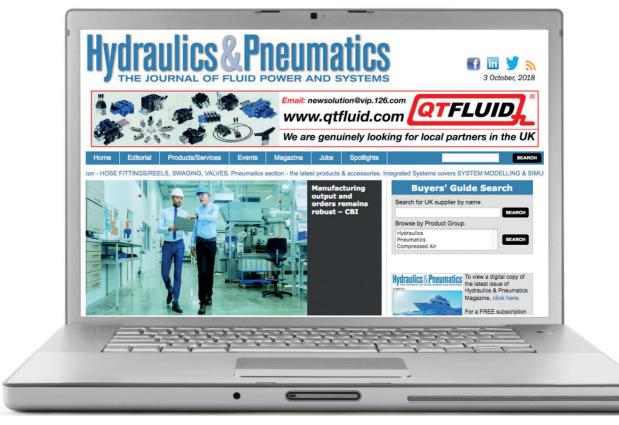
- Breaking news stories on business, legislation and relevant products unique to this website.
- New rich media content relevant moving media for fluid power industry
- News on up and coming events
- Buyers Guide on line the digital replication of H&P's printed version the most comprehensive and easy to use guide for the fluid power industry.
- The best features and application stories from recent issues of H&P

### Online rates

Video Corner Your chance to profile your company video

Unique chance to promote your company video or case study from \$500 per month

Costs are per month	3 months	6 months	9 months	12 months
Headline Banner 950pxl x 120pxl	\$640	\$600	\$560	\$520
Banner Top Centre 600pxl x 150pxl	\$480	\$440	\$400	\$360
Banner Bottom Centre 600pxl x 150pxl	\$400	\$360	\$320	\$280
Top Left Hand Column 300pxl x 200pxl	\$360	\$320	\$280	\$240
Left Hand Column 300pxl x 200pxl	\$320	\$280	\$240	\$200
Video Box	\$640	\$600	\$560	\$520



### **DFA Direct**



Proven sales lead generator

Drive traffic and interest to your website and product

Target your campaign from a pool of 80k+ named individuals across DFA Media's engineering titles

Select from:

■ Job Function ■ Areas of Interest ■ Geography ■ Company Size

Select from E-Cast, Postal or Telephone.

- Target your campaign to the second, direct to you clients
- Ability to interrogate results and measure campaign
- Plan for future programs with confidence

Direct Mail/List Rental Available for: £195.00 per thousand (minimum order £500)

Media E-Cast rate 1k - \$630 2-5k - \$520/k 6-10k - \$440/k 10k+ - \$360/k Lease : POA

#### Telephone Campaign

Generate current interest to your company product. Price: On application

For more information please contact: Ian Atkinson: t: 01732 370340 f: 01732 360034 e: ian.atkinson@dfamedia.co.uk



# our portfolio

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**DESIGN** Chris Davis chris.davis@dfamedia.co.uk **DFA DIRECT** 

Ian Atkinson ian.atkinson@dfamedia.co.uk

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# FLUID POWER & SYSTEMS & AIR-TECH 2021 EXHIBITIONS







## 25-27JANUARY 2021 | HALLS 9/10 | NEC BIRMINGHAM UK

Fluid Power & Systems - the only UK exhibition 100% focussed on a comprehensive range of hydraulic & pneumatic equipment for industrial and mobile markets plus products facilitating better electromechanical system design & application for improved process automation, control and monitoring. Fully supported by the British Fluid Power Association (BFPA), BVAA.

Air-Tech – the UK's only dedicated expo for compressed air, generators and vacuum markets. Supported by the British Compressed Air Society (BCAS) it highlights current key air compressor & related technologies from companies around the globe.

To receive a copy of the exhibitor's brochure for the 2021 show, please contact: Ryan Fuller on +44(0)1732 370340 or email ryan.fuller@dfamedia.co.uk or Andrew Jell on +44(0)1732 370347 or email andrew.jell@dfamedia.co.uk







