

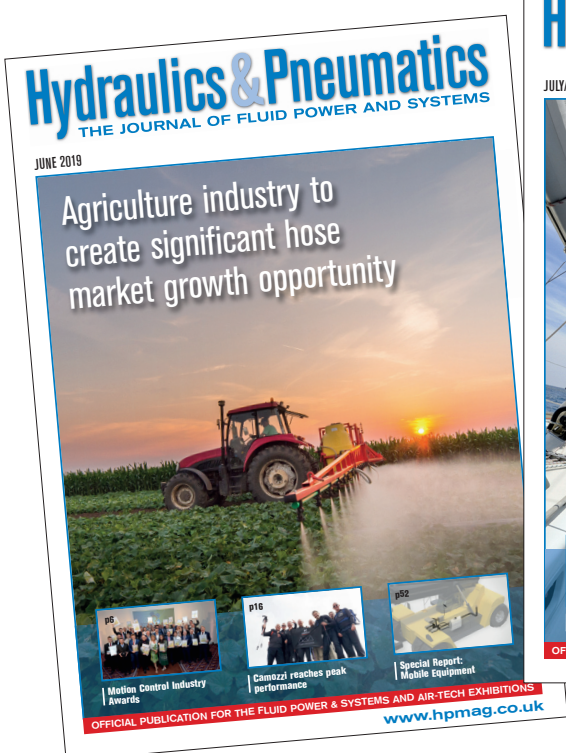
Hydraulics & Pneumatics

THE JOURNAL OF FLUID POWER AND SYSTEMS

www.hpmag.co.uk



MEDIA INFORMATION 2020



OFFICIAL PUBLICATION FOR THE FLUID POWER & SYSTEMS AND AIR-TECH EXHIBITIONS

Hydraulics & Pneumatics

THE JOURNAL OF FLUID POWER AND SYSTEMS

Hydraulics & Pneumatics

Hydraulics & Pneumatics is the UK's only niche magazine for fluid power buyers and users within industrial and mobile sectors such as manufacturing, engineering, construction and transport.

The journal offers comprehensive updates on current developments concerning fluid power/motion control and related computerised technologies through the latest news, technical articles, topical opinion, in-depth interviews, new products and informative end user-focused application stories.

Current trends concerning hydraulic and pneumatic power, actuation, automation and associated electronics application are aired, along with compressed air generation and supply – plus relevant instrumentation, and systems control and monitoring. The fast-developing Digital Transformation landscape is also regularly monitored – including trends concerning the Industrial Internet of Things (IIoT) and Industry 4.0. Additionally, the publication provides useful help and guidance on issues such as maintenance, repair & refurbishment, condition monitoring, energy efficiency, training and health & safety.

Hydraulics & Pneumatics publishes the annual Hydraulics & Pneumatics Buyers' Guide; an unrivalled sourcing and procurement aid for fluid power systems, components and services.

The journal is fully ABC-certificated and has strong links with leading trade associations the British Fluid Power Association (BFPA), the British Compressed Air Society (BCAS) and the British Valve & Actuator Association (BVAA). Moreover, Hydraulics & Pneumatics magazine owner DFA media is also the official publisher of the BFPA Yearbook and Members' Directory, and the Official BCAS Compressed Air & Vacuum Technology Guide, copies of which are distributed once a year together with Hydraulics & Pneumatics magazine.



Ed Holden - EDITOR



Working in co-operation with the British Fluid Power Association, British Compressed Air Society
& the British Valve & Actuator Association to provide up to date news & developments.

ABC Certified

HYDRAULICS & PNEUMATICS Editorial Programme 2020

2020 ISSUES	HYDRAULICS	PNEUMATICS	COMPRESSED AIR, VACUUM AND GENERATORS	INTEGRATED SYSTEMS	APPLICATIONS	KNOWLEDGE BASE	SPECIAL REPORTS
MOBILE & INDUSTRIAL							
JANUARY/ FEBRUARY	Hose/Fittings/ Reels, Power Packs, Motors, Pumps	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control.	Every issue: The latest compressed air & vacuum products Air treatment, Compressors, Hose & fittings.	Construction/ Agriculture applications	Aerospace/ Defence	Offshore/ Onshore	BFPA Yearbook Fluid Power & Systems & Air-Tech Expo Preview
MARCH	Cylinders, Seals, Filters, Valves, Swaging & Crimping			Hydraulics In Robotics	Medical/Food	Construction/ Off-Highway	Fluid Power & Systems & Air-Tech Expo Show Guide
APRIL/MAY	Fluid Analysis Kits, Hose/Fittings/ Reels, Swaging			Electro- Pneumatic Systems	Automation for Fluid Power	Food & Beverage	Fluid Power & Systems & Air-Tech Expo Review
JUNE	Valves, Pumps, P/Packs, Heat Exchangers Swaging & Crimping			Electro- Hydraulic Systems	Education/ Training/ Apprenticeships	Agriculture	Mobile Equipment
JULY/AUGUST	Hose/Fittings/ Reels, Cylinders, Lubrication			Offshore Oil & Gas/Marine applications	Automotive/ Marine	Maintenance, Repair & Refurbishment	Food & Beverage Focus
	H&P ANNUAL BUYERS GUIDE EDITION						
SEPTEMBER	Accumulators, Seals, Pumps & P/Packs, Motors, Swaging & Crimping	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Pneumatic control.	Every issue: The latest compressed air & Vacuum products Air treatment, Compressors, Hose & fittings.	Automotive/ Aerospace applications	Agriculture	Automation for Fluid Power	Construction Focus PPMA Show Preview
OCTOBER	Hose/Fittings/ Reels, Swaging & Crimping, Valves			Hydraulics In Robotics	Health & Safety	Energy Efficiency & Safety	Valve/Actuator Focus
NOVEMBER/ DECEMBER	Heat Exchangers, Filters, Fluid Analysis Kits, Swaging & Crimping			Electro- Hydraulic Systems	Education/ Training/ Apprenticeships	Agriculture	LAMMA Expo Preview Southern Manufacturing Preview BCAS Guide

2020 Production / Publishing Dates

ISSUE	EDITORIAL	ADVERTISING	PUBLISHING DATE
JANUARY / FEBRUARY	21 JANUARY	28 JANUARY	10 FEBRUARY
MARCH	5 MARCH	12 MARCH	27 MARCH
APRIL/MAY	16 APRIL	23 APRIL	6 MAY
JUNE	28 MAY	4 JUNE	18 JUNE
JULY / AUGUST	27 JULY	3 AUGUST	17 AUGUST
SEPTEMBER	28 AUGUST	7 SEPTEMBER	21 SEPTEMBER
OCTOBER	5 OCTOBER	12 OCTOBER	26 OCTOBER
NOVEMBER / DECEMBER	6 NOVEMBER	13 NOVEMBER	27 NOVEMBER

PRODUCTION DATA

Printed web offset.

Advertising copy may be supplied in most popular software packages. Copy may be supplied on a CD.
Copy may also be supplied via email.

Cancellation: 4 weeks preceding the publication date.

Folding or extra cutting/trimming of inserts will be charged at cost.

Cover mounts, bound and loose insert details available on request.

Any queries, regarding supply of material, reproduction, etc., please contact Ewa Hodden/Emma Floyd. Tel: 01732 370340
Fax: 01732 360034 email: ewa.hodden@dfamedia.co.uk or emma.floyd@dfamedia.co.uk

Circulation Profile

Qualified Readers: 10,000

Main Activity

Description

Aerospace	326
Agriculture	385
Automotive/Auto Components	744
Banking, Insurance & Commerce	87
Bricks, Pottery, Glass and Cement	91
Chemicals & Process Control	525
Construction	345
Consulting, Professional & Scientific Services	604
Defence	168
Education	95
Electrical/Electronic Manufacturing	767
Food, Drink & Tobacco	439
Gas, Water, Electricity & Nuclear	511
Health Services/Medical	165
Instrument Engineering/Manufacture	520
Mechanical Engineering	704
Metal Production	574
Mining & Quarrying	108
Oil Production & Exploration	464
Pharmaceutical Industry	202
Printing, Paper & Packaging	171
Public Admin / Local Authority	52
Shipbuilding & Marine Engineering	149
Textiles, Clothing & Footwear	359
Transport & Communications	118
Warehouse & Distribution	782
Other	545

GEO Code

Description

EAST ANGLIA	478
EAST MIDLANDS	1143
LONDON	128
MIDLANDS	1903
NORTHERN IRELAND	103
NORTHERN	1027
NORTH WEST	457
SCOTLAND	483
SOUTH EAST	1937
SOUTH WEST	960
WALES	408
YORKSHIRE	973

Total 10,000

Primary Job Function

Description

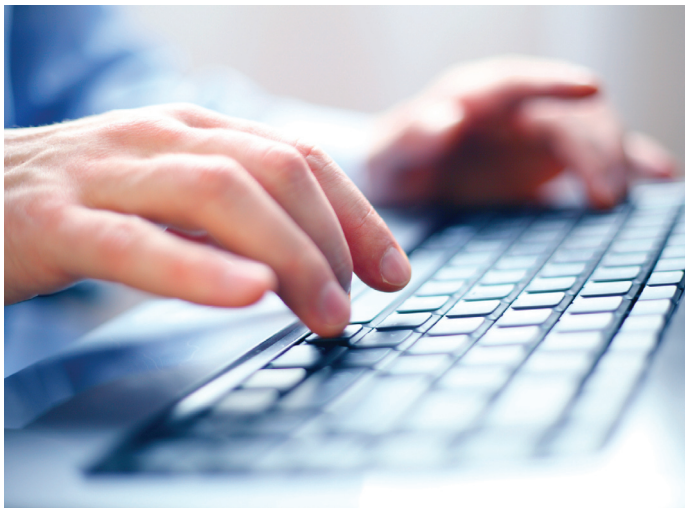
Consultant	616
Design/Project Engineer	3095
Education/Training	152
Energy Management	136
General Engineer	392
Environmental Engineer	45
General/Corporate Management	520
Handling, Storage & Logistics	25
Health & Safety	425
Instrument, Control or Electrical Engineer	559
Maintenance Engineer	144
Process Engineer	692
Production/Mechanical Engineer	455
Purchasing	327
Recruitment/Personnel/HR	35
Research & Development	1101
Sales & Marketing	1045
Works/Plant Engineer	152
Other	84

Total 10,000

Company Size

Description

1 - 49	5017
50-99	1481
100 - 199	1390
200 - 499	1066
500 - 999	411
1000+	635



Advertising Rates

Hydraulics & Pneumatics Display Advertising gives your company the opportunity to promote a prominent and distinct image to the market.

Ability to time your promotion throughout the year

Target 10,000 qualified professionals in UK fluid power industry

Be seen amongst main players in the market

Full colour production

Plan promotion to coincide with relevant topics – see Editorial Program 2019

Create or Sustain profile(s) Proven sales lead generator

INSERTION PRICES

DISPLAY ADVERTS	1	4	8
Full Page			
4 Colour	£2075	£2015	£1970
Junior Page			
4 Colour	£1800	£1755	£1710
Half Page			
4 Colour	£1450	£1415	£1385
Quarter Page			
4 Colour	£910	£890	£865

COVER PREMIUM

Inside Front +25%

Outside back +30%

Cover Promotions

Front Cover promotions with Hydraulics & Pneumatics are available to achieve instant impact and portray a powerful message.

Attach a: ■ Belly Band Wrap ■ Booklet ■ CD or Catalogue

We can offer a package to match the required impact. **Price: £2950.00**

Inserts

A great way to attract sales leads by inserting your company literature in to the main body of a Hydraulics & Pneumatics issue. Full 10,000 run or split regional runs options available.

Example: A4 sheet to full run £985.00

A4 Inserts printed on max' 135gsm

	Loose	Bound
2 Pages - Single Sheet	£985	£1185
4 Pages - Double Sheet	£1690	£1890
6 Pages - Three Sheet	£2206	£2393
8 Pages - Four Sheet	£2621	£2807

A4 Inserts printed on max' 250gsm

	Loose	Bound
2 Pages - Single Sheet	£1466	£1653
4 Pages - Double Sheet	£2388	£2847
6 Pages - Three Sheet	£3114	£3301
8 Pages - Four Sheet	£3616	£3803

A5 Inserts (ALL LOOSE)

A4 Inserts printed on max' 170gsm

	Loose	Bound
2 Pages - Single Sheet	£1116	£1303
4 Pages - Double Sheet	£1895	£2081
6 Pages - Three Sheet	£2474	£2660
8 Pages - Four Sheet	£2950	£3136

135gsm

2 Pages	£697
4 Pages	£983
6 Pages	£1333
8 Pages	£1687

170gsm

2 Pages	£776
4 Pages	£1118
6 Pages	£1505
8 Pages	£1895

250gsm

2 Pages	£852
4 Pages	£1468
6 Pages	£1895
8 Pages	£2388

Appointments

Are you seeking a Professional within the Fluid Power Industry?

Hydraulics & Pneumatics offers a great platform to source experienced professionals within the Fluid Power Industry.

H&P Appointments offers you:

Over 33,000 Fluid Power Professionals – Consultants, Higher Education, Design Engineers, Sales, R&D, Marketing Management

Most cost effective way to recruit

Every appointment advert booked direct and within H&P Magazine is placed on our website Free Of Charge for 28 days from publication

Established Appointment section for the UK's fluid power industry

KEY FORMATS AVAILABLE

FULL PAGE	£1475
HALF PAGE	£815
QUARTER PAGE	£495
Eighth page	£304

Colour insertions + 20%

Don't forget to include:

- Company name (if required)
- Job Title
- Salary and Benefits
- Key Responsibilities
- Attributes

Spotlights

SHEET-METAL PUNCHER WITH HYDRAULIC HAND PUMP

CONIA-CLIP now offers a combination of a hydraulic hand pump and sheet-metal punching tool. The company says users can thereby produce break-outs in control cabinets for KODICK, KOD-FL, KOD-RK and KES cable entries within a few minutes. The hydraulic hand pump contains no hose and features a user-friendly compact design. It weighs only 2 kg. The hydraulic cylinder can be rotated and swivelled by 360° along three axes, allowing for flexible use even in hard-to-reach places. The punching tool includes round hole punches for all diameters from M20 to M63 for KOD-KV separable cable glands and square and rectangular hole punches for all KODICK, KOD-FL and KES cable entries. **£495, 5257, 5653, 6** info@conia-clip.de www.conia-clip.com



AUTO-CUSHIONING PNEUMATIC CYLINDERS

CAMOZZI AUTOMATION says its Series 23 pneumatic cylinders embrace the innovation of 'auto-cushioning'. The 'auto-cushioning' system works the same as many conventional cushions, except instead of a needle valve, the air is exhausted with the use of shaped sleeves. That have a number of holes accurately positioned with precisely set dimensions. As the system cleverly adapts to various combinations of speed and applied mass, the self-adjusting cushion is a 'fit-and-forget' feature. Eliminating the need to regulate settings, the Series 23 pneumatic cylinders are ultimately tamperproof, offering a long, maintenance-free service life. The series 23 is suitable for use in many industrial applications, especially if working conditions vary. **£104 767 414** info@camozzi.co.uk www.camozzi.co.uk



COMMERCIAL FLUID SPECIALIST

As a commercial fluid specialist, APPLIED PUMPS says it has a complete programme of pumps and related fluid equipment:

- Screw Pumps & Gear Pumps for FUELS & OILS
- Centrifugal Pumps for WATER, EFFLUENT, CHEMICALS, FUELS
- Pumps for fluid transfer, air conditioning, circulation, cooling, boilers, spraying, dosing...
- Drum & Container Pumps for SOLVENTS, CHEMICALS, OILS & FUELS
- ATEX Ex certified equipment
- API certified pumps also certification to Lloyd's, ABS, DNV marine
- Re-spoke packages designed & built to order
- Lighters & Motors • Filtration • Flow Meters • Valves
- Electric motors & Inverters

£1245 268192 info@appliedpumps.co.uk www.appliedpumps.co.uk



HYDRAULICS

With over 30 years' experience in the hydraulic industry, M&R HYDRAULICS says it is geared to provide a rapid response for hydraulic components supply and repair. **Areas of expertise are:**

- Hydraulic hose manufacture and components supply (24/7 call out service)
- Hydraulic cylinder overhaul and service
- UK Distributor for Hy-Pro Filtration including oil conditioning services
- In house oil analysis and reporting
- Accumulator supply/service
- UK distributor for Larcap products
- UK distributor for Camozzi products

£151 357 1901 sales@mrhydraulics.co.uk www.mrhydraulics.co.uk



Have your product, website, news or application story included in Hydraulics & Pneumatics Spotlight pages

- Monthly selection by the Editor
- Full colour image plus 100 words of text
- Telephone number and web address

£105.00 per insertion and £175 to appear inclusive on the website

Spotlights - please contact Abbie Green
01732 370340 – abbie.green@dfamedia.co.uk

Products & Services

Products & Services Directory

Abdex
Shiltek
Schwer
RAMRO
LARZEP

To advertise in this section please contact Andrew Jell on
t: 01732 370347 f: 01732 360034 e-mail: andrew@dfamedia.co.uk

PRODUCTS AND SERVICES DIRECTORY

Products & Services Directory offers you:

- Continued presence in the UK's only dedicated journal for the Fluid Power Industry
 - Quick and effective reader reference
 - Full colour listing
 - Heading of your choice
 - Multiple entry options available
 - Cost effective sales lead generation
 - Exclusive page on the website
- 100mm x 32mm £895 p.a.**
100mm x 70mm £995 p.a.
246mm x 32mm £1095 p.a.

Web Locator



Promote your website all year round!

- Increase traffic/interest from your industry!
- Showcase your Homepage with a Screenshot!
- Full Colour Images
- Selection of Headings
- Low cost advertising for your webpage - “one off” payment covers the advertising for the year!
- Inclusive on website

Screenshot and Lineage Entry £395

Lineage Entry only £220

Mechanical Data

Full Page

Bleed 303 x 216
Trim 297 x 210
Type 254 x 178

Half Page Horizontal

Bleed 152 x 216
Trim 146 x 210
Type 124 x 178

Half Page Vertical

Bleed 303 x 102
Trim 297 x 96
Type 254 x 86

Third Page

Horizontal 80 x 178
Vertical 254 x 72
Vertical Bleed 303 x 78
Vertical Trim 297 x 72

Quarter Page

Standard 124 x 86
Horizontal 59 x 178
Vertical 254 x 43
Vertical Bleed 303 x 58
Vertical Trim 297 x 52

Junior Page

..... 190 x 130

Double Page Spread

Bleed 303 x 436
Trim 297 x 420
Type 254 x 394

Half Page Spread

Bleed 152 x 436
Trim 146 x 420
Type 124 x 394

(Dimensions - height x width mm)

MATERIAL REQUIREMENTS

Printed Web Offset.
Advertising copy can be supplied as QuarkXpress or InDesign files (including all support files and fonts), high-resolution, press-optimized pdf, eps, tiff or jpg files. All graphics should be supplied at 300dpi at size to be used.
All colours should be CMYK or grayscale for mono.
Please also supply a colour proof to the Production Manager as we cannot be held responsible for any colour variations otherwise.

Copy Deadlines

ADVERTISING COPY DEADLINES

All advertising copy needs to be supplied in the correct format by the end of the third week of the month preceding the issue date. For example for the September issue all ad copy needs to be supplied in the correct format by 7th September.

EDITORIAL SUBMISSION INFORMATION

All editorial submissions must be emailed to the editor by the first Friday of the month preceding the issue date. For example the deadline date for the October issue is the 5th October.

Digital Media

Hydraulics & Pneumatics website:

www.hpmag.co.uk

incorporating turnpage digital issue.

The H&P website will feature: –

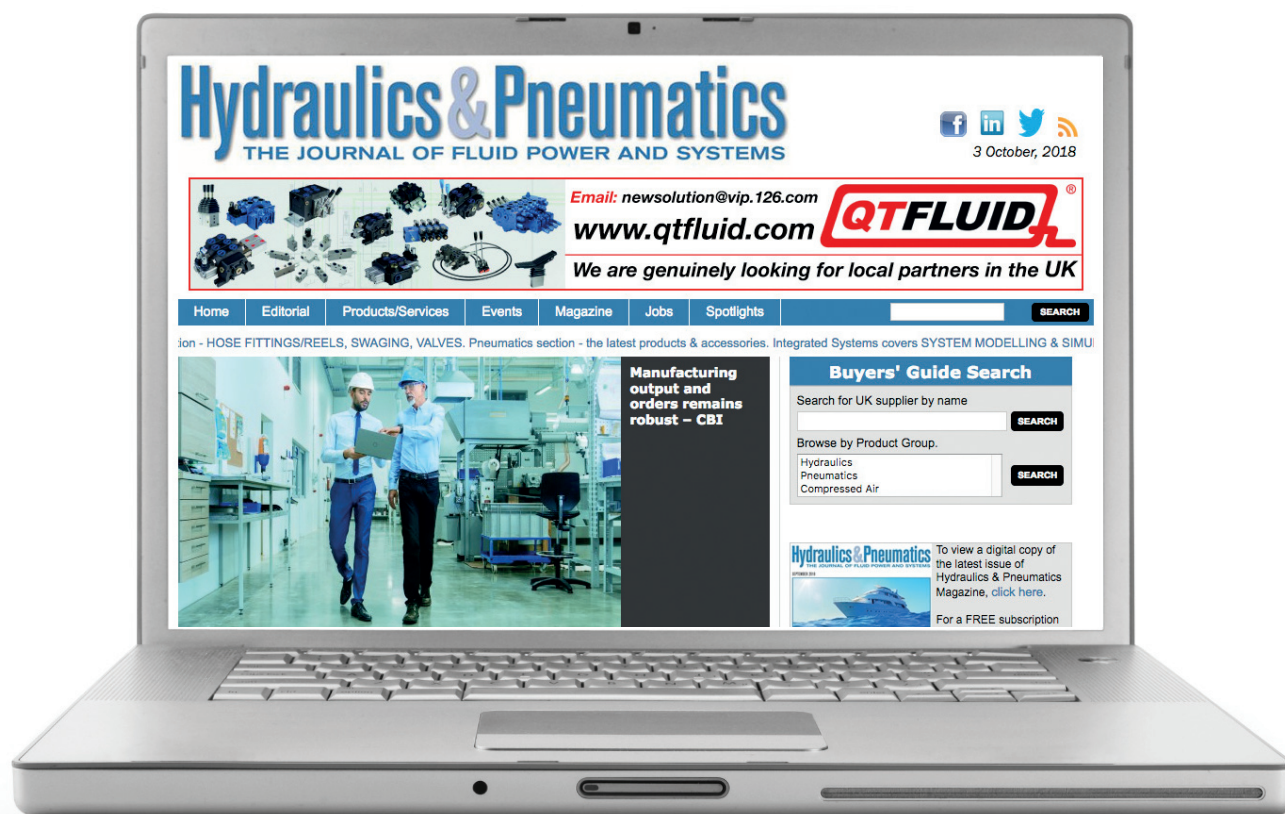
- Breaking news stories on business, legislation and relevant products unique to this website.
- New rich media content – relevant moving media for fluid power industry
- News on up and coming events
- Buyers Guide on line – the digital replication of H&P's printed version – the most comprehensive and easy to use guide for the fluid power industry.
- The best features and application stories from recent issues of H&P

Online rates

Video Corner Your chance to profile your company video

Unique chance to promote your company video or case study from £400 per month

Costs are per month	3 months	6 months	9 months	12 months
Headline Banner 950pxl x 120pxl	£400	£375	£350	£325
Banner Top Centre 600pxl x 150pxl	£300	£275	£250	£225
Banner Bottom Centre 600pxl x 150pxl	£250	£225	£200	£175
Top Left Hand Column 300pxl x 200pxl	£275	£250	£225	£200
Left Hand Column 300pxl x 200pxl	£225	£200	£175	£150
Video Box	£400	£375	£350	£325



DFA Direct

Hydraulics & Pneumatics
THE JOURNAL OF FLUID POWER AND SYSTEMS

Drives & Controls

PWE Plant & Works Engineering

Aftermarket

**POWER
ELECTRONICS
EUROPE**

OEE Offshore Engineering & Equipment

SMART
MACHINES & FACTORIES

Proven sales lead generator

Drive traffic and interest to your website and product

Target your campaign from a pool of 80k+ named individuals across DFA Media's engineering titles

Select from:

■ Job Function ■ Areas of Interest ■ Geography ■ Company Size

Select from E-Cast, Postal or Telephone.

- Target your campaign to the second, direct to you clients
- Ability to interrogate results and measure campaign
- Plan for future programs with confidence

Direct Mail/List Rental

Available for: £195.00 per thousand (minimum order £500)

Media E-Cast rate

1k - £395 2-5k - £325/k 6-10k - £275/k 10k+ - £225/k Lease : POA

Telephone Campaign

Generate current interest to your company product. Price: On application

For more information please contact: Ian Atkinson: t: 01732 370340 f: 01732 360034 e: ian.atkinson@dfamedia.co.uk



our portfolio

Head office

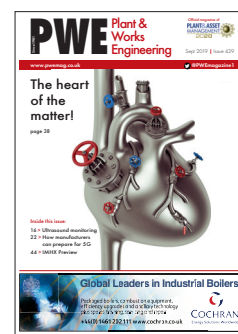
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Ian Atkinson ian.atkinson@dfamedia.co.uk

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FLUID POWER & SYSTEMS & AIR-TECH 2021 EXHIBITIONS



5 
SHOWS
UNDER 1 ROOF

OVER
13,500
VISITORS



OVER
400 
EXHIBITORS

Part of the UK's biggest manufacturing/engineering event of 2021
25-27 JANUARY 2021 | HALLS 9/10 | NEC BIRMINGHAM UK

Fluid Power & Systems – the only UK exhibition 100% focussed on a comprehensive range of hydraulic & pneumatic equipment for industrial and mobile markets plus products facilitating better electro-mechanical system design & application for improved process automation, control and monitoring. Fully supported by the British Fluid Power Association (BFPA), BVAA.

Air-Tech – the UK's only dedicated expo for compressed air, generators and vacuum markets.

Supported by the British Compressed Air Society (BCAS) it highlights current key air compressor & related technologies from companies around the globe.

To receive a copy of the exhibitor's brochure for the 2021 show, please contact:

Ryan Fuller on +44(0)1732 370340 or email ryan.fuller@dfamedia.co.uk or

Andrew Jell on +44(0)1732 370347 or email andrew.jell@dfamedia.co.uk

