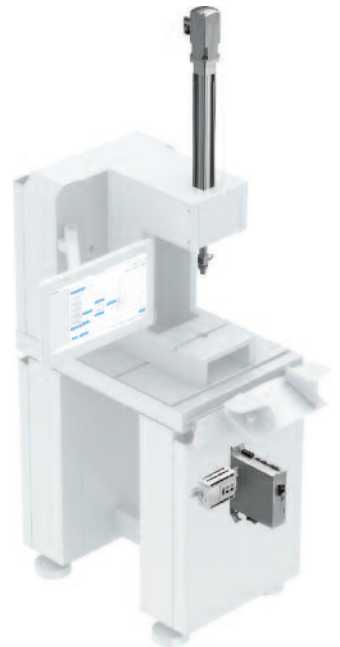
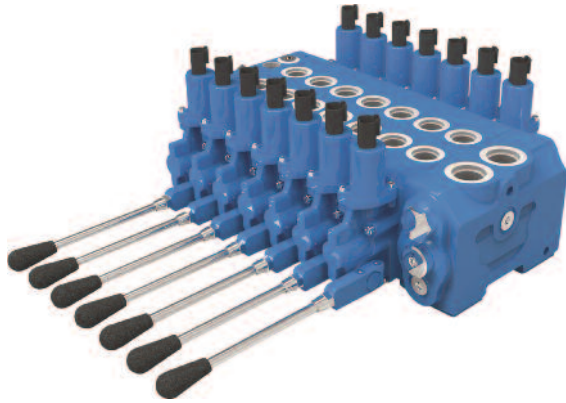


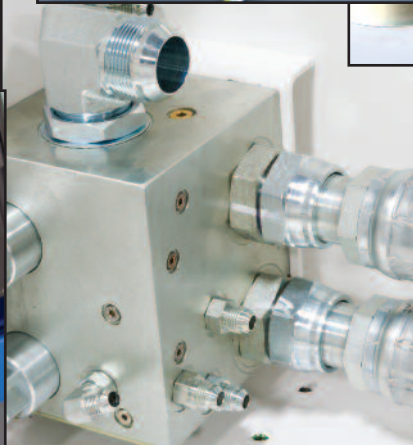
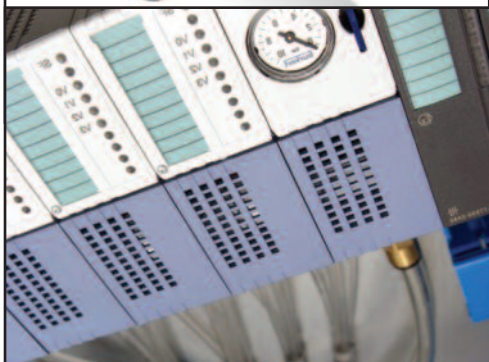
Hydraulics & Pneumatics

THE JOURNAL OF FLUID POWER AND SYSTEMS

www.hpmag.co.uk



MEDIA INFORMATION 2017



Hydraulics & Pneumatics

THE JOURNAL OF FLUID POWER AND SYSTEMS

Hydraulics & Pneumatics

Hydraulics & Pneumatics is the UK's only niche magazine for fluid power & systems buyers and users within industrial sectors including offshore oil & gas, aerospace, agriculture and construction.

The journal offers the most comprehensive updates on current developments concerning fluid power/motion control through the latest news, technical articles, topical opinion, in-depth interviews, new products and end user-focused application stories.

All aspects of hydraulic and pneumatic power, actuation and automation are addressed, along with compressed air generation and supply – plus relevant instrumentation, systems control and monitoring.

The journal's breadth of hydraulics scope covers everything from pumps, motors and accumulators to hose fittings and fluid analysis kits. With regard to pneumatics, everything from actuators and air motors to seals and bowel islands and a range of related accessories are regularly surveyed. And compressed air receives similarly comprehensive treatment; industrial and portable air compressors, their treatment, hose-related products and services, and much more are put under the spotlight.

The publication also provides useful help and guidance on issues such as maintenance, repair & refurbishment, condition monitoring, energy efficiency, training and health & safety. In addition, the journal publishes the Annual Hydraulics & Pneumatics Buyers' Guide; an unrivalled sourcing & procurement aid for fluid power systems, components and services.

Hydraulics & Pneumatics magazine has strong links with leading trade associations the British Fluid Power Association (BFPA) and the British Compressed Air Society (BCAS). Moreover, Hydraulics & Pneumatics magazine owner DFA Media is also the official publisher of the BFPA and BCAS Yearbooks and Members' Directories, copies of which are distributed once a year together with Hydraulics & Pneumatics magazine.



Ed Holden Editor

2017 Editorial Programme

ISSUES	HYDRAULICS	PNEUMATICS	INTEGRATED SYSTEMS	COMPRESSED AIR AND GENERATORS	APPLICATIONS	KNOWLEDGE BASE	SPECIAL REPORTS
JANUARY/ FEBRUARY	Hose & Fittings, Power packs, Motors, Pumps	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Electro-pneumatic control.	Hydraulic/ Training Systems	Every issue: The latest compressed air products: Air treatment, Compressors, Hose & fittings.	Aerospace/ Defence	Offshore/ Onshore	Boardroom Report Southern Manufacturing Preview
MARCH	Cylinders, Seals, Filters, Valves		Industry 4.0 & Smart Factory		Medical/Food	Construction/ Off-Highway	BCAS Compressed Air & Vacuum Technology Guide 2017 Hannover Preview
APRIL	Fluid Analysis Kits, Hose Fittings/Reels Swaging		Pneumatic/ Training Systems		Automation for Fluid Power	Skills Training	Digital Focus Railway Focus
MAY/JUNE	Valves, Pumps & P/packs, Heat Exchangers		Electro-Hydraulic Systems		Training	Agriculture	Hannover Review Industry 4.0 & Smart Factory
JULY/AUGUST	Hose & Fittings/Reels, Cylinders, Lubrication		Fluid Power Systems and		Automotive/ Marine	Maintenance, Repair & Refurbishment	Offshore Europe Preview
H&P ANNUAL BUYERS GUIDE EDITION							
SEPTEMBER	Accumulators, Seals, Pumps & P/packs, Motors	Every issue: The latest pneumatic products: Accessories, Actuators, Air lines, Air motors, FRLs, Seals, Vacuum, Valves/valve islands, Electro-pneumatic control.	Industry 4.0 & Smart Factory	Every issue: The latest compressed air products: Air treatment, Compressors, Hose & fittings.	Agriculture	Automation for Fluid Power	2017/18 BFPA Yearbook & Members Directory
OCTOBER	Hose Fittings/ Reels, Swaging, Valves		System Modelling & Simulation		Public Utilities & Infrastructure	Energy Efficiency & Safety	What OEM's want
NOVEMBER/ DECEMBER	Heat Exchangers, Filters, Fluid Analysis Kits		Hydraulic Systems		Energy and Natural Resources	Agriculture	LAMMA Preview H&P 21st Anniversary Edition

2017 Production / Publishing Dates

ISSUE	EDITORIAL	ADVERTISING	PUBLISHING DATE
JANUARY / FEBRUARY	19 JANUARY	26 JANUARY	9 FEBRUARY
MARCH	20 FEBRUARY	2 MARCH	16 MARCH
APRIL	30 MARCH	6 APRIL	20 APRIL
MAY/JUNE	19 MAY	26 MAY	8 JUNE
JULY / AUGUST	28 JULY	4 AUGUST	18 AUGUST
SEPTEMBER	4 SEPTEMBER	11 SEPTEMBER	25 SEPTEMBER
OCTOBER	6 OCTOBER	13 OCTOBER	27 OCTOBER
NOVEMBER / DECEMBER	10 NOVEMBER	17 NOVEMBER	1 DECEMBER

PRODUCTION DATA

Printed web offset.

Advertising copy may be supplied in most popular software packages. Copy may be supplied on a CD.
Copy may also be supplied via email.

Cancellation: 4 weeks preceding the publication date.

Folding or extra cutting/trimming of inserts will be charged at cost.

Cover mounts, bound and loose insert details available on request.

Any queries, regarding supply of material, reproduction, etc., please contact Ewa Hodden. Tel: 01732 370340 Fax: 01732 360034
email: ewa.hodden@dfamedia.co.uk

Circulation Profile

Qualified Readers: 10,000

Main Activity

Description

Aerospace	326
Agriculture	385
Automotive/Auto Components	744
Banking, Insurance & Commerce	87
Bricks, Pottery, Glass and Cement	91
Chemicals & Process Control	525
Construction	345
Consulting, Professional & Scientific Services	604
Defence	168
Education	95
Electrical/Electronic Manufacturing	767
Food, Drink & Tobacco	439
Gas, Water, Electricity & Nuclear	511
Health Services/Medical	165
Instrument Engineering/Manufacture	520
Mechanical Engineering	704
Metal Production	574
Mining & Quarrying	108
Oil Production & Exploration	464
Pharmaceutical Industry	202
Printing, Paper & Packaging	171
Public Admin / Local Authority	52
Shipbuilding & Marine Engineering	149
Textiles, Clothing & Footwear	359
Transport & Communications	118
Warehouse & Distribution	782
Other	545

GEO Code

Description

EAST ANGLIA	478
EAST MIDLANDS	1143
LONDON	128
MIDLANDS	1903
NORTHERN IRELAND	103
NORTHERN	1027
NORTH WEST	457
SCOTLAND	483
SOUTH EAST	1937
SOUTH WEST	960
WALES	408
YORKSHIRE	973

Totals 10000

Primary Job Function

Description

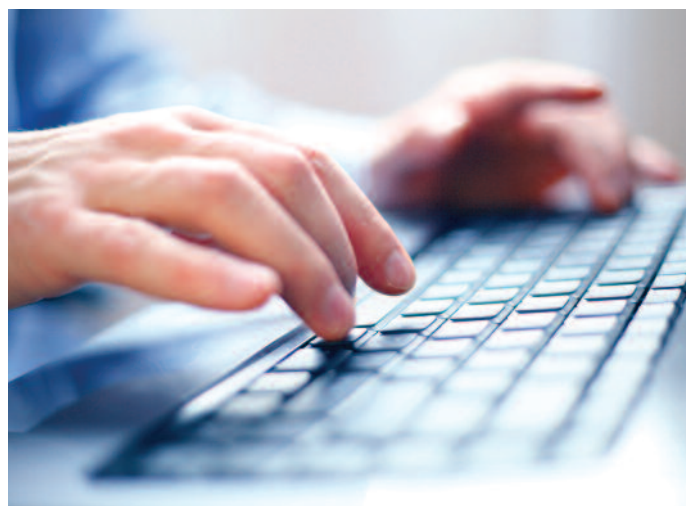
Consultant	616
Design/Project Engineer	3095
Education/Training	152
Energy Management	136
General Engineer	392
Environmental Engineer	45
General/Corporate Management	520
Handling, Storage & Logistics	25
Health & Safety	425
Instrument, Control or Electrical Engineer	559
Maintenance Engineer	144
Process Engineer	692
Production/Mechanical Engineer	455
Purchasing	327
Recruitment/Personnel/HR	35
Research & Development	1101
Sales & Marketing	1045
Works/Plant Engineer	152
Other	84

TOTAL 10,000

Company Size

Description

1 - 49	5017
50-99	1481
100 - 199	1390
200 - 499	1066
500 - 999	411
1000+	635



Advertising Rates

Hydraulics & Pneumatics Display Advertising gives your company the opportunity to promote a prominent and distinct image to the market.

Ability to time your promotion throughout the year

Target 10,000 qualified professionals in UK fluid power industry

Be seen amongst main players in the market

Full colour production

Plan promotion to coincide with relevant topics – see Editorial Program 2017

Create or Sustain profile(s) Proven sales lead generator

INSERTION PRICES

DISPLAY ADVERTS	1	4	8
Full Page			
4 Colour	£2075	£2015	£1970
Junior Page			
4 Colour	£1800	£1755	£1710
Half Page			
4 Colour	£1450	£1415	£1385
Quarter Page			
4 Colour	£910	£890	£865

COVER PREMIUM
Inside Front +25%
Outside back +30%

Cover Promotions

Front Cover promotions with Hydraulics & Pneumatics are available to achieve instant impact and portray a powerful message.

Attach a: ■ Belly Band Wrap ■ Booklet ■ CD or Catalogue

We can offer a package to match the required impact. **Price: £2950.00**

Inserts

A great way to attract sales leads by inserting your company literature in to the main body of a Hydraulics & Pneumatics issue. Full 10,000 run or split regional runs options available.

Example: A4 sheet to full run £985.00

INSERT RATES

A4 Inserts printed on max' 135gsm	Loose	Bound	A4 Inserts printed on max' 250gsm	Loose	Bound
2 Pages - Single Sheet	£985	£1185	2 Pages - Single Sheet	£1466	£1653
4 Pages - Double Sheet	£1690	£1890	4 Pages - Double Sheet	£2388	£2847
6 Pages - Three Sheet	£2206	£2393	6 Pages - Three Sheet	£3114	£3301
8 Pages - Four Sheet	£2621	£2807	8 Pages - Four Sheet	£3616	£3803

A5 Inserts (ALL LOOSE)

A4 Inserts printed on max' 170gsm	Loose	Bound		135gsm	170gsm	250gsm
2 Pages - Single Sheet	£1116	£1303	2 Pages	£697	£776	£852
4 Pages - Double Sheet	£1895	£2081	4 Pages	£983	£1118	£1468
6 Pages - Three Sheet	£2474	£2660	6 Pages	£1333	£1505	£1895
8 Pages - Four Sheet	£2950	£3136	8 Pages	£1687	£1895	£2388

Appointments

Are you seeking a Professional within the Fluid Power Industry?

Hydraulics & Pneumatics offers a great platform to source experienced professionals within the Fluid Power Industry.

H&P Appointments offers you:

Over 33,000 Fluid Power Professionals – Consultants, Higher Education, Design Engineers, Sales, R&D, Marketing Management

Most cost effective way to recruit

Every appointment advert booked direct and within H&P Magazine is placed on our website Free Of Charge for 28 days from publication

Established Appointment section for the UKs fluid power industry

KEY FORMATS AVAILABLE

FULL PAGE	£1475
HALF PAGE	£815
QUARTER PAGE	£495
Eighth page	£304

Colour insertions + 20%

Don't forget to include:

- Company name (if required)
- Job Title
- Salary and Benefits
- Key Responsibilities
- Attributes
- Contact Details

Spotlights



Have your product, website, news or application story included in Hydraulics & Pneumatics Spotlight pages

- Monthly selection by the Editor
- Full colour image plus 90 words of text
- Telephone number and web address

**£95.00 per insertion and
£155 to appear inclusive on the website**

Spotlights - please contact Nicola Crawley
01732 370340 – nicola.crawley@dfamedia.co.uk

Products & Services



Products & Services Directory offers you:

- Continued presence in the UKs only dedicated journal for the Fluid Power Industry
- Quick and effective reader reference
- Full colour listing
- Heading of your choice
- Multiple entry options available
- Cost effective sales lead generation
- Inclusive on website

100 x 32mm – 4 colour entry – 12 month schedule £570.00

Web Locator



Promote your website all year round!

- Increase traffic/interest from your industry!
- Showcase your Homepage with a Screenshot!
- Full Colour Images
- Selection of Headings
- Low cost advertising for your webpage - "one off" payment covers the advertising for the year!
- Inclusive on website

Screenshot and Linage Entry £395

Linage Entry only £220

Mechanical Data

Full Page

Bleed 303 x 216
Trim 297 x 210
Type 254 x 178

Half Page Horizontal

Bleed 152 x 216
Trim 146 x 210
Type 124 x 178

Half Page Vertical

Bleed 303 x 102
Trim 297 x 96
Type 254 x 86

Third Page

Horizontal 80 x 178
Vertical 254 x 72
Vertical Bleed 303 x 78
Vertical Trim 297 x 72

Quarter Page

Standard 124 x 86
Horizontal 59 x 178
Vertical 254 x 43
Vertical Bleed 303 x 58
Vertical Trim 297 x 52

Junior Page 190 x 130

Double Page Spread

Bleed 303 x 436
Trim 297 x 420
Type 254 x 394

Half Page Spread

Bleed 152 x 436
Trim 146 x 420
Type 124 x 394

(Dimensions - height x width mm)

MATERIAL REQUIREMENTS

Printed Web Offset.

Advertising copy can be supplied as QuarkXpress or InDesign files (including all support files and fonts), high-resolution, press-optimized pdf, eps, tiff or jpg files. All graphics should be supplied at 300dpi at size to be used.

All colours should be CMYK or grayscale for mono.

Please also supply a colour proof to the Production Manager as we cannot be held responsible for any colour variations otherwise.

Copy Deadlines

ADVERTISING COPY DEADLINES

All advertising copy needs to be supplied in the correct format by the end of the third week of the month preceding the issue date. For example for the September issue all ad copy needs to be supplied in the correct format by 12th September.

EDITORIAL SUBMISSION INFORMATION

All editorial submissions must be emailed to the editor by the first Friday of the month preceding the issue date. For example the deadline date for the October issue is the 7th October.

Digital Media

Hydraulics & Pneumatics website:

www.hpmag.co.uk

incorporating turnpage digital issue.

The H&P website will feature: –

- Breaking news stories on business, legislation and relevant products unique to this website.
- New rich media content – relevant moving media for fluid power industry
- News on up and coming events
- Buyers Guide on line – the digital replication of H&P's printed version – the most comprehensive and easy to use guide for the fluid power industry.
- The best features and application stories from recent issues of H&P

Online rates

Video Corner Your chance to profile your company video

Unique chance to promote your company video or case study from £400 per month

Costs are per month	3 months	6 months	9 months	12 months
Headline Banner 950pxl x 120pxl	£400	£375	£350	£325
Banner Top Centre 600pxl x 150pxl	£300	£275	£250	£225
Banner Bottom Centre 600pxl x 150pxl	£250	£225	£200	£175
Top Left Hand Column 300pxl x 200pxl	£275	£250	£225	£200
Left Hand Column 300pxl x 200pxl	£225	£200	£175	£150
Video Box	£400	£375	£350	£325



DFA Direct



Proven sales lead generator

Drive traffic and interest to your website and product

Target your campaign from a pool of 80k+ named individuals across DFA Media's engineering titles

Select from:

■ Job Function ■ Areas of Interest ■ Geography ■ Company Size

Select from E-Cast, Postal or Telephone.

- Target your campaign to the second, direct to you clients
- Ability to interrogate results and measure campaign
- Plan for future programs with confidence

Direct Mail/List Rental

Available for: £195.00 per thousand

Media E-Cast rate

Price: £395.00 per thousand

Telephone Campaign

Generate current interest to your company product. Price: On application

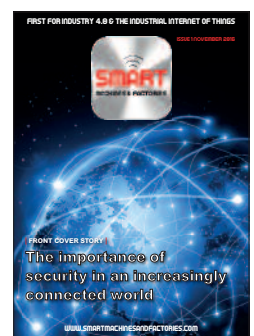
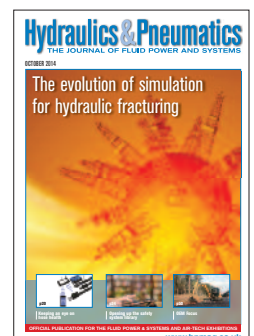
For more information please contact: Ian Atkinson: t: 01732 370340 f: 01732 360034 e: ian.atkinson@dfamedia.co.uk



our portfolio

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Working in co-operation with the British Fluid Power Association &
British Compressed Air Society to provide up to date news & developments.

