

25th August 2020

Thorite supply economical and reliable air for Agrosmart

Thorite is the UK's largest independent supplier of pneumatic, compressed air and fluid handling products and systems, which has been achieved through staff experience, technical expertise and providing customers with a wide range of products from industry-leading suppliers.

Recently, this expertise was tested by Huddersfield based Agrosmart, who manufacture formulated fungicides, herbicides, and insecticides for the agricultural and public health sectors.

Despite regular servicing, their existing compressors, which were installed over ten years ago, were becoming unreliable. Also, due to an increase in customer demand, Agrosmart was looking to increase production. So, with the decision taken to replace the existing compressors, several suppliers were approached, including Thorite.

While the price was, of course, a key factor, overall running costs and the level of customer service that the winning supplier could offer were equally important.

Thorite won the order by offering Agrosmart a 30kW HPC ASD60 variable speed compressor. Although the HPC ASD60 is more than double the capacity of their existing compressor, this machine is designed to deliver compressed air in direct proportion to demand for maximum energy efficiency which matched Agrosmart's requirements perfectly.

In addition to supplying the new compressor, Thorite also supplied a new Parker refrigerant dryer, high-efficiency Parker filters and a completely new upgraded EqoFluids compressed air ring main system. This state-of-the-art powder-coated aluminium compressed air pipework system is designed to maximise flow and minimise pressure drop at the point of use.

For the customer service requirement, Agrosmart opted for Thorite's Aftermarket Solutions package, which gives customers a menu of options that can be tailored specifically to any

individual requirement. From these options, Agrosmart chose Thorite for a Service Agreement.

Graham Haigh is the Managing Director of Agrosmart and was closely involved in this project. "In the extremely challenging climate that seems to have an impact on any input associated with running a business in the UK, especially a manufacturing one, it was a pleasure to witness a supplier that fulfilled all expectations. Thorite, from the initial contact, gave solid, knowledgeable advice, not only for the immediate demands of the Agrosmart compressed air system but also for the incorporated future proofing of the system. The decision to use Thorite was certainly the correct one for Agrosmart."

For more information, please visit www.thorite.co.uk

Note

A family-owned business since its foundation in 1850, Thorite has grown to become the UK's largest supplier of pneumatic, compressed air and fluid handling products and systems. From its UK Headquarters in Bradford, which also doubles as the company's state of the art National Distribution Centre, Sales and Service Centre, Service administration and Systems Division, Thorite has expanded to create a national network of 11 Sales & Service Centres In Blackburn, Bolton, Bristol, Doncaster, Huddersfield, Leeds, Rochdale, Sheffield, North Shields, and the West Midlands.

Thorite's Managing Director, Stephen Wright is extensively involved with the business community. He has joined the board as a director of the British Compressed Air Society in November 2018. He was President of the Bradford Chamber of Commerce from 2011 to 2013 and served as Chairman of the West and North Yorkshire Chamber of Commerce from 2015 to 2017. Stephen was Chairman of the Yorkshire and Humberside EEF Regional Advisory Board from 2012 to 2017.